CII Conference on Clean Energy

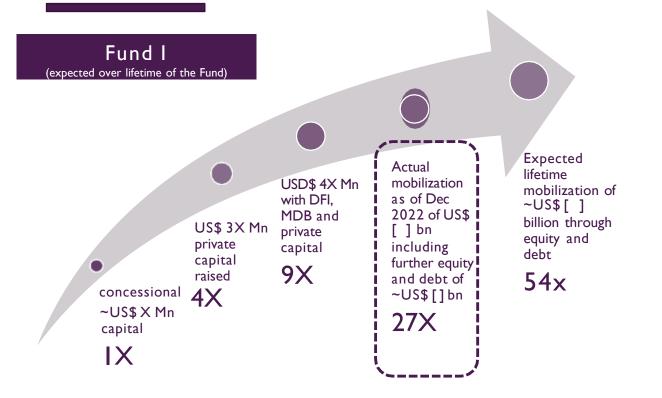
Structuring of Blended Financing

Satish Mandhana Sep 15th, 2023





Blended Catalytic Capital to Create a Strong Multiplier Effect



Blended Finance: Grants, Concessional capital, Subordinated capital, Guarantees, Concessional Loans etc.

Additionality of Concessional Capital

Eversource

- De-risking Private capital
- Improved returns for private capital
 - Leveraging lower cost of capital
 - Leveraging first deployment of concessional capital
- Demonstrating viability
- Credit Enhancement
- Attract long term Institutional Investors
- Crowds in Private Capital
- Catalyse local capital market
 - Green Bonds
 - Infra Investment Trusts
- Alignment with Global Goals
- Scalability

Enabling access to cheap finance - key for growth Clean Energy

Equity Capital:

- Enabling enhanced international, institutional & retail participation in predictable cash flows being generated by InvITs & Renewable Energy Assets
 - Additional payment security comfort for Clean & Renewable Energy producers servicing Discoms directly
 - Credit enhancement guarantee can be on the back of implementation of Advanced Metering Infrastructure program of Govt of India by Discom
- Enabling international, institutional & retail participation in economic interest of renewable and clean energy performing assets, releasing capital for developers against sale of economic interest in unencumbered shares held by them in SPVs

Mezz & Debt Capital:

- Availability of Blended Finance Loan Products from Banks & Financial institutions to RE generators and associated dedicated power infrastructure to bring down the cost of Debt
- Mandating Banks and Institutions to float short term Green CPs to use the lower cost funds to be made available as part of working capital cost for Renewable Energy Companies
- Credit enhancement for Green Bonds issuance from RE generators to allow additional demand emanating from institutional and retail participants and lowering of cost.
 - Credit enhancement guarantees can be, amongst other at the back of collateralization of the green attributes of the RE generated